



АКЦИОНЕРНОЕ ОБЩЕСТВО «ВОСТОЧНАЯ НЕФТЕХИМИЧЕСКАЯ КОМПАНИЯ»  
[АО «ВНХК»]

Почтовый адрес: Административный городок, г. Норильск, Красноярский край, 692904  
Юридический адрес: Административный городок, г. Норильск, Красноярский край, 692904  
Телефон:(800) 700-25-11, e-mail: [secre@vnhk.com](mailto:secre@vnhk.com) [info@vnhk.com](mailto:info@vnhk.com), [sales@vnhk.com](mailto:sales@vnhk.com)  
ОКПО 29762669, ОГРН 1022500494888 ИНН/КПП 2508058203/252401001

Company Ref №: EPC-P3-01 KS-01

DATE: 03.11.2021

TO:

SUPER BLUE HAWK COMPANY LIMITED

FCO REF №: EPC-P3/RU

PRODUCT ALLOCATION INDEX: **RU\_EPC/LPG-MINERGO-0883-RU**

**FULL CORPORATE OFFER**

We kindly wish to confirm with full corporate responsibility, that we JSC Eastern Petrochemical Company "Refinery are ready, willing and able to transact and sell the commodity with the following specifications, terms & conditions.

At the same time we CONTRACTING BUYER, the Buyer, below confirm our will, readiness and finance feasible to transact and buy the offered commodity by JSC Eastern Petrochemical Company "Refinery.

Sales & Purchases will be conducted based on the international procedures.

COMMODITY: LIQUIFIED NATURAL GAS-LNG (PROPANE&BUTANE)

ORIGIN: Russian

SPECIFICATION: GOST R -STANDARD

PRODUCTION CAPACITY SUPPLY QUANTITY: 5000 cubic meter/ day x 6 Months

CONTRACT PERIOD: CIF/Delivery at Terminal with possibility of Calendar Months with possible rolls and extensions

SHIPMENT SCHEDULE: 20 000MT ( 5000 cubic meter/ day +/-5%) x 6 Months with possible roll & extensions.

PRICE: \$ 230/240 Per MT

PERFORMANCE BOND: 2% contract value to be issued by Seller Bank.

PORT OF LOADING: ASWP Commercial Sea Port RUSSIA.

DESTINATION PORT: DAT-CIF \_ ASWP Terminal Yangon, Myanmar( Thilawa Sea Port).

INCOTERMS: 2010

INSPECTION: By SGS at the loading and by CIQ at the destination port

PACKING: IN BULK / VESSEL/ISO TANKS.

PAYMENT TERMS DIFFERED: Letter of credit,(SBLC/MT760/DLC) worth commodity monthly / total value for shipment & MT 103 wire TT against POP Documents in possession of Seller bank to be issued from one of the prime World Bank.

MARKUPS: Markups shouldn't exceed \$ 5.00 USD (Five).

COMMISSION STRUCTURE: [\$10] (100% to buyer's side (open) and 0% to seller's side (closed)

**SPECIFICATION: in accordance with GOST standards (SEE ANNEX).**

**COMMON PROCEDURES:** Procedure shall be in accordance with the chronological Procedure and rules promulgated by the constitution of Sabetta region North-East of the Yamal Peninsula, Russia, , for Sale and Purchase of the Liquefied Natural Petroleum (LNG) Products.

We confirm our capability to supply and sign sales and purchase contracts, if all the terms and conditions are mutually agreed with readiness of buyer to commence transaction.

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ОКПО 27762449, ОГРН 1025004964888 ИНН/КПП 2508058205/252401001

**ACCEPTED PROCEDURES CIF ASPW:**

1. BUYER ISSUES ICPO ALONG WITH COMPANY PROFILE, REFINERY VERIFIES BUYER'S ICPO WITH COMPANY PROFILE.
2. EPC COMPLIES WITH LOCI (LETTER OF COMMERCIAL INTEREST) FOR BUYER TO SIGN AND RETURN, UPON ISSUES THE SALE & PURCHASE AGREEMENT (SPA) OPEN FOR AMENDMENT, BUYER COUNTERSIGN AND SEND BACK IN WORD FORMAT. EPC CONFIRMS ANY AMENDMENT AND SENDS THE FINAL SPA TO BUYER IN PDF FORMAT FOR BUYER'S CONFIRMATION & ACCEPTANCE.
3. EPC ISSUE BELOW PARTIAL POP DOCUMENTS TO BUYER VIA EMAIL TO BUYER'S SECURED EMAIL ADDRESS;
  - A. CERTIFICATE OF STATEMENT OF AVAILABILITY OF THE PRODUCT
  - B. COMPANY REGISTRATION CERTIFICATE OF INCORPORATION
  - C. COMMITMENT TO SUPPLY
  - D. CERTIFICATE OF ORIGIN
  - E. PRODUCT PASSPORT QUALITY & QUANTITY AT COUNTRY OF ORIGIN (ANALYTICAL REPORT BY AUTHORIZED PETROLEUM LABORATORY)
  - F. SELLER COMPANY INN/TAX REG CERTIFICATE
4. BUYER CONFIRMS THE RECEIPT OF THE PARTIAL POP DOCUMENTS AND EPC SENDS TO BUYER THE ATTESTATION ACT OF TRANSFER WITH APPROVAL FOR HARMONIZED CODE FOR FOREIGN PRODUCTION OF THE GAS FROM YAMAL REGIONAL DEPOT & ECONOMIC ACTIVITIES( HS CODE) , BUYER SIGNS AND RETURNS AND OBTAINS THE ALLOCATION PASSPORT CERTIFICATE [APC] DOCUMENTS BY SECURING A LEGITIMATE APPROVAL FOR THE TRANSFER OF OWNERSHIP TITLE/ALLOCATION BY THE RELEVANT AUTHORITIES FROM SELLER'S NAME TO BUYER'S NAME, WHICH IDENTIFIES THE BUYER AS TITLE HOLDER OF THE ALLOCATION TO ENABLE THE LODGING OF THE CONTRACT WITH THEIR RESPECTIVE BANKS.
5. EPC LEGALIZES & NOTARIZES THE SPA AND SENDS TO BUYER THE LEGALIZED ATTESTATION ACT OF TRANSFER AND THE ALLOCATION PASSPORT CERTIFICATE [APC] & CHANGE OF OWNERSHIP DOCUMENTS ALONG WITH THE LEGALIZED & NOTARIZED HARD COPY SPA VIA EMAIL. SELLER'S BANK SENDS THROUGH SWIFT THE PROOF OF PRODUCT (POP) DOCUMENTS THE FULL POP SHALL INCLUDE THE FOLLOWING DOCUMENTS;
  - A. PRODUCT/PRODUCTION ALLOCATION APPLICATION PERMITS
  - B. PRODUCT/PRODUCTION ALLOCATION OWNERSHIP TITLE
  - C. APPLICATION AND OWNERSHIP OF EXPORT PERMITS
  - D. EXPORT TAX AND DUTIES PAYMENT RECEIPTS
  - E. BULKING STORAGE TANK & PAYMENT RECEIPTS
  - F. CERTIFICATE OF ANALYSIS
  - G. CERTIFICATE OF ORIGIN AND CUSTOMS DECLARATION
  - H. CERTIFICATE OF QUALITY
  - I. CERTIFICATE OF WEIGHT
  - J. BILL OF LADING
  - K. DIP TEST AUTHORIZATION (ONLY APPLIES TO PRODUCT LIFTED FROM STORAGE OR TRANSFER TANKS)
  - L. COPY OF THE CHARTER PARTY AGREEMENTS TO TRANSPORT THE PRODUCT TO DISCHARGE PORT
  - M. COPY OF THE REFINERY COMMITMENT TO PRODUCE THE PRODUCT
6. WITHIN FIVE (5) BANKING DAYS, BUYERS BANK SEND IRREVOCABLE NON TRANSFERABLE DLC MT700, MT103, T/T TO RN-EPC FIDUCIARY BANK AS PROOF OF FUNDS (POF) FOR THE FIRST SHIPMENT VALUE AND SEND SWIFT COPIES TO SELLER. SELLER ISSUES 2% PB TO BUYER.
7. EPC SIGNS NCNDA/IMFPA BETWEEN ALL INTERMEDIARIES INVOLVED WITH THE NOTARIZED COPY SENT TO EPC BANK. EPC ISSUE INVITATION LETTER AND ARRANGE TO INVITE THE BUYER & BUYER'S DELEGATES TO COME AND PHYSICALLY INSPECT THE GOODS, VIEW SELLER'S FACILITY AND WITNESS LOADING AT THE LOADING PORT IN RUSSIAN FEDERATION ("OPTIONAL" IF THE BUYER DECIDES NOT TO COME AS IT CAN STILL BE SKIPPED)
8. SHIPMENT COMMENCES AS PER SIGNED CONTRACT DELIVERY SCHEDULE.
9. BUYER RELEASES PAYMENT TO SELLER BY TT/MT103 UPON THE RECEIPT OF THE SHIPPING DOCUMENTS AND CONFIRMATION OF THE Q & Q AT DESTINATION UNLOADING PORT.
10. EPC OR BUYER PAYS COMMISSION TO INTERMEDIARIES AS PER IMFPA WITHIN FIFTY (3) BANKING DAYS AFTER RECEIVING THE REMITTANCE OF PAYMENT (MT103)

Abramsov C. Biryakin «procurement manager»

Date: 03.11.2021

Buyer:

Rep By:

Date:



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**Rosneft**

**LNG Specification**

**SPECIFICATION OF RUSSIAN LIQUIFIED NATURAL GAS**

Component / Substance	Permissible limits
Gross Heating Value (GCV) range	9,340 – 10,420 Kcal/SCM (1,050 – 1,170 BTU/SCF)
Methane	not less than 85.0 Mol %
Ethane	not more than 9.2 Mol %
Propane	not more than 3.00 Mol %
Butanes and heavier	not more than 2.00 Mol %
Pentanes and heavier	not more than 0.25 Mol %
Nitrogen	1.0 molecular %
Total Sulphur	10.0 ppm (w)
Sulphur in form of Hydrogen Sulphide	10.0 ppm (w)
Maximum variation in Wobbe Index (WI) [ WI = LHV (Volumetric Basis / (Specific Gravity w.r.t. Air)0.5 ]	+/- 5.0 %
<b>Contaminants</b>	
<b>(a) Trace Metals</b>	
i. Pb + Zn	0.50 ppm (w)
ii. Na + K	0.30 ppm (w)
iii. Vanadium	0.50 ppm (w)
iv. Calcium	2.0 ppm (w)
v. Magnesium	2.0 ppm (w)
vi. Sum of heavy metals (Hg+V+Pb+Zn+Ni+Others)	1.0 ppm (w)
<b>(b) Solids / Particulates</b>	
i. Total for particle size up to 10 micron	
ii. For 2 micron < d < 10 micron	20.0 ppm (w)
iii. For particle size greater than 10 micron	1.50 ppm (w)
	0.50 ppm (w)
<b>(c) Liquid contents</b>	
	Nil
<b>(d) Moisture</b>	
	112 kg/million SCM
Hydrogen content	1.00 % (by volume)
Acetylene (C <sub>2</sub> H <sub>2</sub> )	0.10 % (by volume)
Higher Hydrocarbons for n>=3	10.0 % (by volume)

Summer from March to October  
 Summer from March to October  
 Winter from November to February

IP - 3.0 degrees C  
 (CP - 8.0 degrees C)  
 (FP - 18.0 degrees C)



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ОКПО 29742449, ОГРН 1022500494888 ИНН/КПП 2508058205/252401001

Company Ref №: EPC-P3-01 KS-01

DATE: 15.11.2021

TO: Trident Company Limited.

FCO REF №: EPC-P3/RU

**FULL CORPORATE OFFER**

We kindly wish to confirm with full corporate responsibility, that we JSC Eastern Petrochemical Company "Refinery are ready, willing and able to transact and sell the commodity with the following specifications, terms & conditions.

At the same time we CONTRACTING BUYER. the Buyer, below confirm our will, readiness and finance feasible to transact and buy the offered commodity by JSC Eastern Petrochemical Company "Refinery.

Sales & Purchases will be conducted based on the international procedures.

PRODUCT: East Siberian Pacific Basin Crude Oil ( ESPO )  
ORIGIN : Russian  
QUALITY: Russian Int<sup>l</sup>. gost ST (per specification attached)  
TOTAL QUANTITY: 2 000 000 BBL (317 965m<sup>3</sup>).  
DURATION : (1) One time with months with Rolls & Extensions Possibilities  
TERMS OF DELIVERY : SPOT, DAT (Delivery @ Terminal) F.I.P (Free into Pipeline)  
FOB Antwerp Europe Terminal port  
PRICE : \$ 34 Gr / 32 Net / bbl.  
PAYMENT : MT 103 / Bank Transfer / Proof of Fund.  
PERFORMANCE BOND : 2% contract value (applicable / Non-applicable)  
INSPECTION : SGS for Quantity and Quality  
COMMISSION : US \$0 Seller side, US \$2 Buyer side, paid by Buyer.

**PAYMENT TERMS:** Irrevocable, Revolving, Transferable, Divisible letter of credit/Telegraphic Transfer ( TT/WIRE) worth commodity monthly / total value for shipment against POP Documents in possession of Seller bank to be issued from one of the prime World Bank.

**PAYMENT PROCEDURE:** According to the terms of the contract, to be mutually agreed upon by Buyer & Seller.

**MARKUPS:** Markups shouldn't exceed \$ 5.00 USD (Five).

**COMMISSION STRUCTURE:** 50% to buyer's side (open) and 50% to seller's side (closed)

**SPECIFICATION:** in accordance with GOST standards (SEE ANNEX).

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**(ESPO) SPECIFICATION**

Item	Units	Method	Result
Density @ 15 °C	Kg/L	ASTM D5002	0.8508
Specific Gravity at 60/60 °F	Kg/L	ASTM D5002	0.8512
API Gravity		ASTM D1250	34
Kinematic Viscosity @ 20 °C	CST	ASTM D445	6.949
Total Acid Number	Mg KOH	ASTM D664	<0.50
Pour Point	°C	ASTM D5853	←-36
Water by Distillation	mass%	ASTM D4006	0.35
Sediment by Extraction	mass%	GOST 21534-75 (A)	0.01
Chloride Salt Content	mass%	ASTM D473	17
Organic Chlorine Content	mg/kg	ASTM D4929 (B)	*1
Sulphur Content	mass%	ASTM D4294	0.535
Hydrogen Sulphide	ppm	UOP 163	Less 1
Mercaptan Sulphur	ppm	UOP 163	111
Ash Content	mass%	ASTM D482	0.011
Nickel	ppm	IP 470	4
Sodium	ppm	IP 470	1
Iron	ppm	IP 470	19
Copper	ppm	AAS	Less 1
Vanadium	ppm	IP 470	4
Calcium	ppm	IP 470	2
Paraffin Wax Content	mass%	UPO 46	3.3
RVPE	kPa	ASTM D5191	40.4
Asphaltene (Heptane insolubles) Content	mass%	IP 143	0.20
Distillation		ASTM D5236	
Cut Range	(°C)		Cum % Vol
	1.PCI	%vol	2.2
	CS-65	%vol	6.1
	65-100	%vol	9.8
	100-150	%vol	16.7
	150-200	%vol	25.1
	200-150	%vol	32.7
	250-300	%vol	42.0
	300-350	%vol	50.9
	350-370	%vol	54.2
	370-475	%vol	70.0
	475-515	%vol	74.6
515-525	%vol	76.0	
525-553	%vol	79.9	

**COMMON PROCEDURES:** Procedure shall be in accordance with the chronological Procedure and rules promulgated by the International Chamber of Commerce, for Sale and Purchase of Crude Oil and Petroleum Products. We confirm our capability to supply and sign sales and purchase contracts, if all the terms and conditions are mutually agreed with readiness of buyer to commence transaction.

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ОКПО 27762669, ОГРН №2500496889 ИНН/КПП 2508058205/252401001

1. Buyer and Seller agrees to the with outlined business procedures according to their primary negotiation and both parties exchange CIS on KYC policy.
2. Buyer provide quotation order ICPO, Seller issues commercial invoice for the replacement quantity product available in tank, Principal buyer signs and submits the sales commercial invoice.
3. Seller legalizes/notarizes the countersign sales commercial invoice to the buyer along with the master copies of the following below stated documents not limited to:
  - Legalized Commercial Invoice.
  - Notice of Readiness (NOR)
  - Storage receipt (TSR) with GPS coordinates and detail of storage location
  - Quality / Quantity report by producing company independent surveyor
  - Statement of availability
  - Certificate of origin
  - Export authorization from Russian Minister of Energy
4. Buyer confirms status of the stock, and proceed with cretarias to book for Tank Tower entry permit Tickets duration premium value levied fees paid to logistic operators via its agency, required for oil tanking maritime port permit authorization and port entry permit for inspection and Q&Q inspection prior lifting into exit tanks or chartered marine vessel.
5. Upon confirmation of the terminal entry permit fee, within 24 hrs, Seller issues the:
  - Inspection schedule for Dip test with
  - Authorization to verify ( port tank yard entry permit)
  - Authorization to Sell and Collect (ATSC)
  - UDTA (Un-conditional Dip Test Authorization.
6. Buyer contacts to initiate dip test with Inspection Company SGS, Intertek, Saybolt or equiv.
7. Upon the final Q/Q assessment in compliance with the contract, Buyer is optioned to extend tank facility agreement (TSA) for exit of the product and releases full payment for product face value as stipulated in the invoice to the refinery nominated Bank via SWIFT Telegraphic Transfer (MT103) within the period not exceeding 2 banking days AND seller re-imburses according to NCNDA for sold allocation pay commission rights to rightful beneficiaries & full title of the product is transferred to Buyer.
8. Seller supplies the original copies of the title documents in hard copy.

**SIGNATORIES:**

In witness thereof the parties have signed below, and by doing so have accepted and approved all terms and conditions of this agreement.

Акционерное Общество «Восточная Нефтехимическая Компания»

Buyer:

« JSC Eastern Petrochemical Company»

Rep By:

Abramsov C. Biryakin «procurement manager»

Company:

Date: 28.09.21

Date:



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